

# The Mavon Connection



April 2011

## Personal Lines Department

- **“Spring has Sprung” and Now is the Time to Look Into Mavon’s Enhanced Watercraft Program for Illinois through American Modern.** Some of the program’s features include:

- More Competitive Rates on Watercraft—New to 10 Years Old, Valued under \$20,000, Bass Boats, Pontoons & Trailers, and Insureds Ages 35 to 38 and 47-49.



- Yacht Plus Endorsement Expanded to include—Temporary Paid Captain & Crew Members, Longshoreman & Harbor Workers’ Comp Act, and Accidental Spill/Pollution Liability.
- Broader Underwriting—Deep V Performance Boats up to 120 mph, Houseboats up to 125 ft.—no Great Lakes, and Quad Outboard Engine Sport Fishers.

This Program is quoted on **MAVONLINE™**. For more information you can also contact: Georgianne Kingery at 630-242-3155 or [georgianne.kingery@mavon.com](mailto:georgianne.kingery@mavon.com); or Darlene Derus at 630-242-3131 or [darlene.derus@mavon.com](mailto:darlene.derus@mavon.com).

- **Competitive Programs for Collector & Recreational Vehicles from American Modern:** More and more people are turning to their recreational and collector vehicles to enjoy the great outdoors! American Modern has outstanding programs for both of these highly-specialized products:

- Collector Vehicles are defined as muscle cars and antiques, classics and newer exotics, street rods and customs, even kit cars, and collectibles such as motorcycles, military vehicles, tractors, fire engines and vintage race vehicles. Program features include: Agreed Value, Four Mileage Plan Options, Towing, Nationwide Roadside Assistance, Broad Usage Allowance, Foreign Coverage and Deductible Options.



- Recreational Vehicles including Yachts, Motor Homes, Travel Trailers, Motorcycles, Off-Road Vehicles, Personal Watercraft, Power Boats, Sail Boats and Houseboats.



These Vehicle Programs are quoted on **MAVONLINE™**. For more information you can also contact: Georgianne Kingery at 630-242-3155 or [georgianne.kingery@mavon.com](mailto:georgianne.kingery@mavon.com); or Darlene Derus at 630-242-3131 or [darlene.derus@mavon.com](mailto:darlene.derus@mavon.com).

## GAMPro (Professional & Mgmt. Liability)

- **We’ve Got You Covered!** For any of your Professional Liability, Errors & Omissions, Directors & Officers, Employment Practices Liability and/or Data Breach/Network Security needs—please don’t hesitate to contact Jim Skelton at 630-242-3130 or email [jim.skelton@mavon.com](mailto:jim.skelton@mavon.com).

## Commercial Lines Department

- **New Workers’ Compensation Market Available:** Mavon is now contracted with Companion to write Workers’ Compensation in the Midwest and in Florida. Minimum premium requirements are:

- Roofing & Staffing—\$100,000
- Construction & Trucking—\$50,000
- Healthcare—\$25,000
- All other classes—\$25,000



Submission requirements are: ACORD 125 & 130. Five years of currently valued loss runs (valued within 90 days), Mod worksheet and expiring premium.

Submissions can be sent to [submit@mavon.com](mailto:submit@mavon.com) or [carole.walczak@mavon.com](mailto:carole.walczak@mavon.com).

- **CNA Middle Market Success!** These accounts have recently been written in CNA’s middle market division. Have an account that might fit? We’d love to get a quote for you with CNA!

- Metal Working—\$40,000
- Real Estate—\$210,000
- Nursing Home—\$170,000
- Boxes/Containers Mfg—\$75,000
- Furniture Mfg (wood store displays)—\$50,000



(Continued on reverse side)

- Tool Mfg—\$230,000
- Auto Repair \$118,000 + EPL—\$8,000
- Electrical Power Equipment—\$435,000

**Construction:**

- Water Main/Sewer—\$176,000
- Utility Contractor/Cable—\$227,000
- Commercial Roofer—\$172,000
- Concrete Contractor—\$270,000
- Commercial General Contractor—\$278,000
- Commercial Roofer—\$352,000

Send completed ACORD application with loss information to [submit@mavon.com](mailto:submit@mavon.com) or [carole.walczak@mavon.com](mailto:carole.walczak@mavon.com).

- **CAM Programs from CNA:** Mavon has access to CNA CAM programs, which are specialized insurance programs designed for and endorsed by various trade associations. The minimum premium for Construction classes is \$150,000. The programs are:

- Building Equipment Installation & Repair Contractors
- Concrete Contractors (ASCC)
- Electrical Contractors (IEC)
- General Contractors
- Grading/Excavation Contractors (LICA)
- Highway/Street and Road Contractors (ARTBA)
- Landscaping and Lawn Care Contractors (PLANET)



- Renewable Energy Contractors
- Roofing Contractors (NRCA)
- Sheet Metal, Mechanical, A/C & Plumbing Contractors (MCAA)
- Spa and Swimming Pool Contractors (NESPA/APSP)
- Utility and Excavation Contractors (NUCA)
- Architectural Woodworkers (AWI)
- Capital Equipment Manufacturers
- Food and Wine Processors and Manufacturers
- Metal Fabricators and Manufacturers (FMA)
- Plastic Processors and Manufacturers
- Precasters (NPCA)
- Printing Operations and Binding Services



For more information about these special programs contact Chris Korte, Commercial Lines Manager, at 630-242-3125 or email [chris.korte@mavon.com](mailto:chris.korte@mavon.com).

**Premium Financing Available**

- **GAMCO**—On your next insurance transaction, let GAMCO Premium Finance Company help you close the sale! For more information, contact Jennifer Riter at 630-242-3163 or [jennifer.riter@mavon.com](mailto:jennifer.riter@mavon.com).



All applications for quote can be emailed to:  
**[submit@mavon.com](mailto:submit@mavon.com)**

**G.A. MAVON & CO.**  
MANAGING GENERAL AGENTS