

The Mavon Connection



Florida Edition: March 2011

Personal Lines Department

- **Growing to Meet Our Brokers' Needs:** We are pleased to announce the addition of Diane Sacco to Mavon Personal Lines as Specialty Underwriter.

Diane joins Mavon with over 25 years experience in Personal Lines Underwriting. She has worked most recently in underwriting for Chartis/Lexington and, prior to that, started up the Personal Lines operation in Chicago for a national wholesaler.



Diane Sacco

Diane's primary responsibility is underwriting and growing our specialty/surplus lines business with Scottsdale, Lexington and Lloyd's of London. She started March 1st and is eager to begin helping our brokers place their more difficult risks.

If you have risks and are wondering where they can be placed because of losses, location, or coverage, call Diane. She has the expertise to get the job done for you! Diane can be reached toll-free at 877-426-2866 ext. 139 or email diane.sacco@mavon.com.

Commercial Lines Department

- **Atlantic Casualty is a Terrific New Market for Mavon!**

We have found them to be flexible, innovative and always looking for ways to write business!



While they write a wide variety of classes of business, they are most competitive in the classes listed below:

- Residential & Commercial Roofing
- Janitorial Services
- Swimming Pool Installation or Service
- Handy Person
- Dwellings (Lessor's Risk)
- Concrete Construction
- Grading of Land




- Sales or Service Organizations
- Inspection or Appraisal Companies
- Landscape Gardening
- Boat Repair & Service
- Apartment Buildings
- Excavation
- Waterproofing—Pressure Apparatus

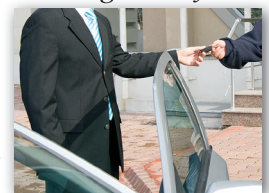



For a quote, submit your ACORD applications to submit@mavon.com. For more information contact Chuck Lynch, Contract Underwriting Supervisor, toll-free at 877-426-2866 ext. 128.


- **Here are Some Hot Coverages that were Recently Written Through Mavon Commercial:**

 **Atlantic Casualty Insurance**
Demolition Contracting Account (FL)—\$41,700 annual payroll and \$50,000 subcontractor's cost for small commercial and residential; General Liability; \$2,299 Annual Premium. Contact Michelle Chow at michelle.chow@mavon.com.

 **Markel Insurance Corporation**
4 Location Valet (IL)—Admitted Package Policy located downtown Chicago with suburban locations; Garage Liability and Garage-keepers; \$24,431 Annual Premium. Contact Chuck Lynch at chuck.lynch@mavon.com.



 **Atlantic Casualty Insurance**
Small Local Motel (FL)—14 Seasonal Rental Units; Property and General Liability; \$1,800 Annual Premium. Contact Chuck Lynch at chuck.lynch@mavon.com.

 **Colony Insurance Company**
Saw Blade Manufacturer (IL)—with China exposure, losses and \$10,000,000 in gross receipts; General Liability; \$35,500 Annual Premium. Contact Carole Walczak at carole.walczak@mavon.com.

- **Mavon Represents Several Monoline Workers' Compensation Markets:** CNA, Hartford, Chartis, AmTrust and Zenith. The following are some of the classes we have been writing...

- 8107—Machinery Dealer NOC

(Continued on reverse side)

- 9014—Janitorial Service by Contract
- 8017—Store Retail NOC
- 8831—Pet Grooming/Training and Drivers
- 9083—Restaurant Fast Food/Pizza
- 3076—Bedstead Mfg./Assembly Metal
- 8803—Computer Systems Designer/
Programmers—Traveling
- 5191—Office Machine Installation
- 8601—Architect or Engineer
- 6037—Farm NOC
- 5215—Concrete Foundations
- 5474—Painting/Paper Hanging
- 6042—Landscape
- 9102—Lawn Maintenance

GAMPro (Professional & Mgmt. Liability)

- **We've Got You Covered!** For any of your Professional Liability, Errors & Omissions, Directors & Officers, Employment Practices Liability and/or Data Breach/ Network Security needs—please don't hesitate to contact Jim Skelton toll-free at 877-426-2866 ext. 130 or email jim.skelton@mavon.com.

Premium Financing Available

- On your next insurance transaction, let GAMCO Premium Finance Company help you close the sale! For a quote or more information, contact Jennifer Riter toll-free at 877-426-2866 ext. 163 or jennifer.riter@mavon.com.



All applications for quote can be emailed to:
submit@mavon.com

G.A. MAVON & CO.
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MANAGING GENERAL AGENTS